

**AN AGREEMENT TO ESTABLISH A  
TRANSFER ARTICULATION AGREEMENT BETWEEN  
MERCER UNIVERSITY'S PENFIELD COLLEGE, TIFT COLLEGE OF EDUCATION and  
STETSON SCHOOL OF BUSINESS AND ECONOMICS  
AND THE  
TECHNICAL COLLEGE SYSTEM OF GEORGIA (TCSG)**

Academic Years 2016-2020

---

This agreement establishes a plan whereby an undergraduate student may first attend any Technical College System of Georgia (TCSG) institution accredited by the Commission on Colleges (COC) of the Southern Association of Colleges and Schools (SACS) to complete an associate degree and then transfer to Mercer University's Penfield College and/or Tift College of Education and/or Stetson School of Business and Economics to complete a bachelor's degree offered online or at Mercer's Regional Academic Centers.

Under this agreement, students from a COC accredited TCSG institution are eligible to pursue a bachelor's degree from Mercer University in one of the following programs.

Business Administration  
Communication  
Criminal Justice Leadership  
Early Childhood/Special Education  
Early Learning and Development  
Healthcare Leadership  
Homeland Security and Emergency Management  
Human Resources Administration and Development  
Human Services  
Informatics  
Liberal Studies  
Middle Grades Education  
Organizational Leadership  
Psychology

**Acceptance of Transfer Credits at Mercer University**

The following guidelines are used to award transfer credit toward a degree in Mercer's Penfield College and/or Tift College of Education and/or Stetson School of Business and Economics.

- Transfer of credits is consistent with and subject to the same conditions prescribed in each institution's published catalog.
- Courses in which a grade of C or above is earned.
- College level courses equivalent in content and standards to Mercer courses.
- Maximum acceptance of 64 semester hours from all two-year institutions.

- Candidates transferring a TCSG course that is equivalent to a Mercer course minus an artifact necessary for Mercer graduation and/or accreditation must satisfactorily complete that artifact before receiving credit for the course.
- Completion of an Associate's Degree Program at a COC accredited TCSG institution does not guarantee admission to Mercer University nor to any degree program in the Penfield College and/or Tift College of Education and/or Stetson School of Business and Economics. Candidates must successfully meet all requirements for admission to Mercer University and to the appropriate degree program in Mercer's Penfield College and/or Tift College of Education and/or Stetson School of Business and Economics.
- This agreement will be reviewed regularly by both parties to ensure continued transfer compatibility of programs of study.

### **Mercer University Agreement Assurances**

- **Faculty qualifications** – All courses will be taught by highly-qualified faculty, as outlined in the Penfield College and/or Tift College of Education and/or Stetson School of Business and Economics Faculty Handbook.
- **Outcome assessment** – Cumulative grade point averages are computed using a quality point system. The interpretation of the letter grades and their quality point values is as follows:

<b>Grade</b>	<b>Interpretation</b>	<b>Quality Points Per Credit Hour</b>
A	Excellent	4.0
B+	Good	3.5
B	Good	3.0
C+	Average	2.5
C	Average	2.0
D	Poor	1.0

In addition, the Colleges assess their programs through a university-wide Assessment system to support accreditation by the Southern Association of College and Schools.

- **Grievance procedures** – If a student disagrees with an assigned course grade, the student is required to initiate an appeal with the appropriate faculty member no later than 30 days from the completion of the term in which the course was offered. Appeals received after the 30-day period will not be honored.
- **Conditions for renewal or termination** – This agreement will be reviewed on an annual basis, with the agreement of both parties. Either party may make adjustments to the course equivalencies or choose not to renew the articulation agreement.
- **Teach-out agreement** – Mercer commits to provide the program outlined in the articulation agreement during the academic years concurrent to the agreement. In the event that a program is cancelled, the Colleges will follow their established teach out procedures.
- **Requirements for federal and state student financial aid:**

#### **General Regulations**

1. An applicant for financial assistance must be admitted to the University before financial assistance can be awarded.

2. Ordinarily, financial assistance is awarded for the two semesters of the regular academic year. One-half of the annual financial assistance award will be paid each semester, with the exceptions of work-study earning and the Georgia Tuition Equalization Grant. Summer-school aid requires a separate Mercer Financial Assistance Application.
3. Payments of funds will be made only to students who: maintain satisfactory academic progress in the course of study being pursued; are not in default on any loan made, insured, or guaranteed for attendance at any institution; and do not owe a refund on grants previously received for attendance at any institution under the Pell grant, Supplemental Educational Opportunity Grant, or State Student Incentive Grant programs.
4. Where applicable, veterans' benefits will be considered part of the student's financial assistance package.

This institution is in compliance with Title VI of the Civil Rights Act of 1964 and Title IX of the Educational Amendments of 1972 and does not discriminate against the handicapped or on the basis of race, creed, color, sex, age, or national origin.

To facilitate the transfer of coursework, this articulation agreement includes the courses normally taken by students at Mercer's Regional Academic Centers during their freshman and sophomore years. Transfer students should realize that they must complete all coursework necessary in their respective degree plan of study before receiving their bachelor's degree from Mercer University. This agreement is subject to change, including the need to add, delete, or modify Mercer degree programs. For further information, please contact the Office of the Registrar for Mercer Regional Academic Centers at 678-547-6030 or 800-548-7115.

**Addresses:**

**Mercer University**  
 1501 Mercer University Drive  
 Macon, GA 31207

**Technical College System of Georgia**  
 1800 Century Place, Suite 400  
 Atlanta, GA 30345

**Mercer University**




William D. Underwood  
 President

9-13-16  
 Date



Priscilla R. Danheiser  
 Dean, Penfield College

9/13/16  
 Date

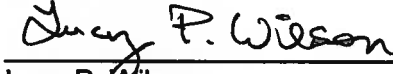


Susan P. Gilbert  
 Dean, Stetson School of Business and Economics


9/13/16  
 Date

  
James Barta  
Dean, Tift College of Education

9/13/16  
Date

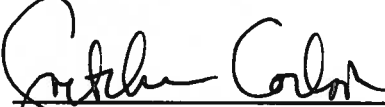
  
Lucy P. Wilson  
University Registrar

9/13/16  
Date

  
D. Scott Davis  
Provost

9/13/16  
Date

**Technical College System of Georgia**

  
Gretchen Corbin  
Commissioner

9.13.16  
Date

  
Matt Arthur  
Deputy Commissioner

9-13-16  
Date

  
Kathryn Hornsby  
Assistant Commissioner, Technical Education

9/13/2016  
Date

**Transfer Agreement for General Education Courses between Mercer University's  
Penfield College and the Technical College System of Georgia**

**General Education Course Requirements  
(39 semester hours)**

Mercer's Penfield College General Education Requirements			Technical College System Of Georgia (TCSG) Equivalent Courses		
Course #	Course Title	Sem Hrs	Course #	Course Title	Sem Hrs
<b>Interpretation and Citizenship (12 semester hours)</b>					
LITR/RELG 115 or LITR 207 or LITR 247 or LITR 277 or LITR 334 or LITR 356 or LITR 370 or RELG 120 or RELG 130 or SCLT 201	Readings in World Literature, Religion, and Citizenship or Topics in World Literature or Topics in British Literature or Topics in U.S. Literature or Forms and Figures of Literature or Literature of the South or Interdisciplinary Approaches to Literature or Introduction to the Old Testament or Introduction to the New Testament or Search for Meaning	3	ENGL 2110 or ENGL 2130 or ENGL 2310	World Literature or American Literature or English Literature from the Beginnings to 1700	3
COMM 251 or HIST 101 or above or RELG 225	Communication and Society or Civilization of the Western World I or above or Religion in the United States	3	HIST 1111 or HIST 1112 or HIST 2111 or HIST 2112	World History I or World History II or U.S. History I or U.S. History II	3
ARTH 101 or COMM 104 or COMM 205 or MUSC 150	Art Appreciation or Understanding Theatre or Understanding Cinema or Music Appreciation	3	ARTS 1101 or THEA 1101 or MUSC 1101	Art Appreciation or Theatre Appreciation or Music Appreciation	3
LBST 250 or LBST255	Arts and Ideas I: Ancient and Medieval Culture or Arts and Ideas II: Modern	3	RELG 1101	World Religions	3

or RELG 110 or RELG 220 or RELG/ SOC 356	Culture or Introduction to Religion or World Religions or Sociology of Religion				
<b>Explanation and Citizenship (12 semester hours)</b>					
MATH 129 or above	Modeling Functions with Graphs & Tables or above	3	MATH 1101, MATH1103, MATH1111, MATH 1112, MATH 1113, MATH 1127, or MATH 1131	Mathematical Modeling, Quantitative Skills and Reasoning, College Algebra, College Trigonometry, Precalculus, Introduction to Statistics, or Calculus I	3
SCIE 100*	Methods of Scientific Investigation	3		No equivalent course	
BIOL 101 or BIOL 105 or BIOL 210 or ENVS 210 or ENVS 215 or PHYS 106 or PHYS 220 or PHYS 225 or SCIE 200 or SCIE 230	Introduction to Biology and Evolution or Life Forms and Functions or Biology of Diseases or Physical Aspects of the Environment or Environmental Impacts and Living Systems or Earth Systems Science or Astronomy of the Universe or Meteorology or Topics in Science or Introduction to Bioinformatics	3	BIOL 1111 and BIOL 1111L or BIOL 2113 and BIOL 2113L or BIOL2117 and BIOL2117L or CHEM 1211 and CHEM1211L or PHYS 1110 and PHYS 1110L	Biology I and Biology I Lab or Anatomy and Physiology I and Anatomy and Physiology Lab I or Introductory Microbiology and Introductory Microbiology Lab or Chemistry I and Chemistry I Lab or Conceptual Physics and Conceptual Physics Lab	3
ORGL 210 or PSYC 111 or SOC 111 or WGST 210	Foundations of Leadership or Introduction to Psychology or Introduction to Sociology or Women, Gender, and Identity	3	MGMT 1115 or PSYC 1101 or SOC 1101	Leadership or Introductory Psychology or Sociology	3
<b>Communication and Citizenship (12 semester hours)</b>					

COMM 171	Introduction to Public Speaking	3	SPCH 1101	Public Speaking	3
LBST 175**	Academic Writing I	3	ENGL 1101	Composition and Rhetoric	3
LBST 180**	Academic Writing II	3	ENGL 1102	Literature and Composition	3
INSY 102 or LBST 275 or LBST 280	Introduction to Digital Communication or Argument: Social Thought and Citizenship or Argument: Public Discourse and Citizenship	3	COMP 1000	Introduction to Computers	3
<b>Engagement and Citizenship (3 semester hours)</b>					
LBST 302 or LBST 303 or LBST 305 or SCLT 304	Studies of Cultures in Contact or Issues of Justice in a Global Community or Globalization and Citizenship or Ways of Worldmaking	3		No equivalent course	
<b>TOTAL SEMESTER HOURS REQUIRED FOR GENERAL EDUCATION</b>		<b>39</b>			

\*Credit for SCIE100 will be awarded if student has successfully completed **two** lab science courses.

\*\*Credit for LBST 175 and LBST 180 will be awarded only if student has successfully completed both ENGL 1101 **and** ENGL 1102.

**Transfer Agreement for Communication Courses between Mercer University's  
Penfield College and  
Technical College System of Georgia**

**Bachelor of Arts in Communication  
Program Course Requirements**

Communication Required Content Courses (33 semester hours)			TCSG Equivalent Courses		
Course #	Course Title	Sem Hrs	Course #	Course Title	Sem Hrs
<b><i>Integrative (3 hours)</i></b>					
COMM 309	Communication and Information Theory	3		No equivalent course	
<b><i>Societal Communication (9 semester hours)</i></b>					
COMM 240	Popular Cultural Forms and Society	3		No equivalent course	
COMM 251	Communication and Society	3		No equivalent course	
COMM 345	Mass Media and Society	3		No equivalent course	
<b><i>Relational Communication (9 semester hours)</i></b>					
COMM 253	Gender Relations	3		No equivalent course	
COMM 260	Interpersonal Communication	3		No equivalent course	
COMM 325 or COMM 370	Nonverbal Communication or Intercultural Communication	3		No equivalent course	
<b><i>Organizational Communication (9 semester hours)</i></b>					
COMM 255 or COMM 265	Virtual Working Group Communication or Working Group Communication	3		No equivalent course	
COMM 270 or COMM 340	Communication for Business or Public Relations	3		No equivalent course	
COMM 350 or COMM 340	Organizational Communication or Public Relations	3		No equivalent course	
<b><i>Research Capstone (3 semester hours)</i></b>					
ORGL 380	Applied Research Methods	3		No equivalent course	
<b>TOTAL HOURS REQUIRED FOR COMMUNICATION MAJOR COURSES</b>		<b>33</b>			



<b>Elective Courses (42 semester hours)</b>		
<b>TOTAL ELECTIVE HOURS REQUIRED</b>	<b>48</b>	<b>Additional courses from Business and Accounting, Computer Information Systems, Criminal Justice, Education, Emergency Management, Fire Science, Social Work, and the Health Professions may transfer as free electives to the Communication Program.</b>
<b>TOTAL SEMESTER HOURS REQUIRED FOR COMPLETION OF THE BACHELOR OF ARTS IN COMMUNICATION DEGREE</b>	<b>120</b>	

**Transfer Agreement for General Education Courses between Mercer University's Penfield College and Technical College System of Georgia**

**Bachelor of Science  
Criminal Justice Leadership Program Course Requirements**

<b>Criminal Justice Leadership Required Core in Major (36 semester hours)</b>			<b>TCSG Equivalent Courses</b>		
<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>	<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>
COMM 350	Organizational Communication	3		No equivalent course	
ORGL 210	Foundations of Leadership	3	MGMT 1115	Leadership	3
ORGL380	Applied Research Methods	3		No equivalent course	
PSFT 435	Ethics and Public Safety	3	CRJU 1400	Ethics and Cultural Perspectives for Criminal Justice	3
CRJS 260	Introduction to Criminal Justice	3	CRJU 1010	Introduction to Criminal Justice	3
CRJS 350	Theoretical Forensic Criminalistics	3	CRJU 1063 or CRJU 1072	Crime Scene Processing or Introduction to Forensic Science	3
CRJS 359	The Judicial Process	3	CRJS 2201	Criminal Courts	3
CRJS 368	Victimology	3	FOSC 2037	Victimology	3
CRJS 370	Current Trends in Criminal Law and Procedure	3	CRJU 1068 and CRJU 2050	Criminal Law for Criminal Justice and Criminal Procedure	3
CRJS 380	Forensic Behavior	3		No equivalent course	
CRJS 470	Field Experience	3	CRJU 2090 or CRJU 2100	Criminal Justice Practicum or Criminal Justice Externship	3
CRJS 498	Senior Seminar	3		No equivalent course	
<b>Choose 2 courses from the courses listed below (6 semester hours)</b>					
CRJS 305	Contemporary Policing	3	CRJU 1065	Community-Oriented Policing	3
CRJS 315	Supervision in Criminal Justice	3	CRJS 1052	Criminal Justice Administration	3
CRJS 361	Criminal Offender	3		No equivalent course	
CRJS 390	Special Topics	3		No equivalent course	

CRJS 393	Cybercrime	3		No equivalent course	
CRJS 401	Issues in Interpersonal Violence	3		No equivalent course	
<b>TOTAL REQUIRED CONTENT HOURS</b>		<b>42</b>			
<b>Elective Courses (39 semester hours)</b>					
<b>TOTAL ELECTIVE COURSES</b>		<b>39</b>	<b>Additional courses from Business and Accounting, Computer Information Systems, Criminal Justice, Education, Emergency Management, Fire Science, Social Work, and the Health Professions may transfer as free electives to the Criminal Justice Leadership Program.</b>		
<b>TOTAL SEMESTER HOURS REQUIRED FOR COMPLETION OF THE BACHELOR OF SCIENCE IN CRIMINAL JUSTICE LEADERSHP DEGREE</b>		<b>120</b>			

**Transfer Agreement for General Education Courses between Mercer University's Penfield College and Technical College System of Georgia**

**Bachelor of Science  
Healthcare Leadership Program Course Requirements**

<b>Required Core in Major (36 semester hours)</b>			<b>TCSG Equivalent Courses</b>		
<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>	<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>
BIOL 210	Biology of Diseases	3		No equivalent course	
BIOL 245	Human Anatomy & Physiology I	4	BIOL 2113 and BIOL 2113L	Anatomy and Physiology I and Anatomy & Physiology Lab I	4
BIOL 246	Human Anatomy & Physiology II	4	BIOL 2114 and BIOL 2114L	Anatomy and Physiology II and Anatomy & Physiology Lab II	4
BIOL 256	Microbiology	4	BIOL 2117 and BIOL 2117L	Introductory Microbiology and Introductory Microbiology Lab	3
COMM 350	Organizational Communication	3		No equivalent course	
HSCL 310	Leadership in Healthcare Systems	3		No equivalent course	
HSCL 350	Healthcare Policy, Law & Ethics	3		No equivalent course	
HSCL 498	Senior Capstone Experience	3		No equivalent course	
INFM 405 or ORGL380	Research Methods and Project Planning/Management or Applied Research Methods	3		No equivalent course	
NUTR 206	Nutrition	3	GERT 1030	Gerontological Nutrition	3
ORGL 330	Budgeting for Nonfinancial Leaders	3	MGMT 1135	Managerial Accounting and Finance	3
<b>Organizational Leadership Specialization (9 semester hours)</b>					
ORGL 320	Human Behavior in Organizations	3	MGMT 1105	Organizational Behavior	3
ORGL 445	Dimensions of Servant Leadership	3		No equivalent course	
ORGL 470	Organization Development and Change	3		No equivalent course	
<b>Health Informatics Specialization (9 semester hours)</b>					
INFM 205	Survey of Health Informatics	3	HIMT 1150	Computer Applications in Healthcare	2

INFM 225	Health Informatics Standardization			No equivalent course	
INFM 335	Basic Biostatistics, Health Data Processing, and Literature Evaluation	3	HIMT 2150	Healthcare Statistics	3
<b>Human Resources Specialization (9 semester hours)</b>					
HRAD 245	Introduction to Human Resources	3	MGMT 2115	Human Resource Management	3
HRAD 250	Introduction to Training and Development	3	MGMT 2130	Employee Training and Development	3
HRAD 350	Principles of Adult Learning and Development	3		No equivalent course	
<b>Communication Specialization (9 semester hours)</b>					
COMM 251	Communication and Society	3		No equivalent course	
COMM 255	Virtual Working Group Communication	3		No equivalent course	
COMM 260	Interpersonal Communication	3		No equivalent course	
<b>Public Safety Specialization (9 semester hours)</b>					
PSFT 365	Introduction to Homeland Security and Emergency Management	3	CRJU 2110 and EMYT 1124	Homeland Security and Principles of Emergency Management	3
PSFT 375	The Effects of Disaster on Society	3		No equivalent course	
PSFT 380	Intelligence Gathering and Dissemination	3		No equivalent course	
<b>Human Services Specialization (9 semester hours)</b>					
HSRV 202	Introduction to Human Services	3		No equivalent course	
HSRV 230	Introduction to Interpersonal Relations	3		No equivalent course	
HSRV 330	Conflict Resolution and Problem Solving	3		No equivalent course	
<b>TOTAL REQUIRED CONTENT HOURS</b>		<b>45</b>			
<b>Elective Courses (36 semester hours)</b>					
<b>TOTAL ELECTIVE COURSES</b>		<b>36</b>	<b>Additional courses from Business and Accounting, Computer Information Systems, Criminal Justice, Education, Emergency Management, Fire Science, Social Work, and the Health Professions may transfer as free electives to the Healthcare Leadership Program.</b>		
<b>TOTAL SEMESTER HOURS REQUIRED FOR COMPLETION OF BACHELOR OF SCIENCE IN HEALTHCARE LEADERSHIP DEGREE</b>		<b>120</b>			

**Transfer Agreement for General Education Courses between  
Mercer University's Penfield College and Technical College System of Georgia**

**Bachelor of Science  
Homeland Security and Emergency Management Program Course Requirements**

<b>Required Core in Major (36 semester hours)</b>			<b>TCSG Equivalent Courses</b>		
<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>	<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>
COMM 350	Organizational Communication	3		No equivalent course	
CRJS 380	Forensic Behavior	3		No equivalent course	
ORGL 210	Foundations of Leadership	3	MGMT 1115	Leadership	3
ORGL 330	Budgeting for Nonfinancial Leaders	3	MGMT 1135	Managerial Accounting and Finance	3
ORGL 380	Applied Research Methods	3		No equivalent course	
PSFT 365	Homeland Security and Emergency Management	3	CRJU 2110 and EMYT 1124	Homeland Security and Principles of Emergency Management	3
PSFT 370	Terrorism	3		No equivalent course	
PSFT 375	The Effects of Disaster on Society	3		No equivalent course	
PSFT 380	Intelligence Gathering and Dissemination	3		No equivalent course	
PSFT 435	Ethics and Public Safety	3	CRJU 1400	Ethics and Cultural Perspectives for Criminal Justice	3
PSFT 470	Field Experience	3	CRJU 2090 or CRJU 2100 or EMSP 2720	Criminal Justice Practicum or Criminal Justice Externship or Field Internship for the Paramedic	3
PSFT 498	Senior Seminar	3		No equivalent course	
<b>Choose 2 courses from the courses listed below (6 semester hours)</b>					
CRJS 393	Cybercrime	3		No equivalent course	
DGTF 390	Digital Forensics I	3	FOSC 2039	Computer Forensics	5
DGTF 490	Digital Forensics II	3		No equivalent course	

PSFT 390	Special Topics in Public Safety	3	No equivalent course
<b>TOTAL REQUIRED CONTENT HOURS</b>		<b>42</b>	
<b>Elective Courses (39 semester hours)</b>			
<b>TOTAL ELECTIVE COURSES</b>		<b>39</b>	<b>Additional courses from Business and Accounting, Computer Information Systems, Criminal Justice, Education, Emergency Management, Fire Science, Social Work, and the Health Professions may transfer as free electives to the Homeland Security and Emergency Management Program.</b>
<b>TOTAL SEMESTER HOURS REQUIRED FOR COMPLETION OF THE BACHELOR OF SCIENCE IN HOMELAND SECURITY AND EMERGENCY MANAGEMENT DEGREE</b>		<b>120</b>	

**Transfer Agreement for Human Resources Administration and Development Courses  
between Mercer University's Penfield College and Technical College System of Georgia**

**Bachelor of Applied Science  
Human Resources Administration and Development Program Course Requirements**

<b>Human Resources Required Content Courses (30 semester hours)</b>			<b>TCSG Equivalent Courses</b>		
<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>	<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>
COMM 350	Organizational Communication	3		No equivalent course	
COMM 370, HSRV 401, or ORGL 335	Intercultural Communication, Multicultural Issues and Professional Practices, or Contemporary Global Issues	3	SOCW 2120	Multicultural Issues	3
HRAD 245	Introduction to Human Resources	3	MGMT 2115	Human Resource Management	3
HRAD 250	Introduction to Training and Development	3	MGMT 2130	Employee Training and Development	3
HRAD 305	Assessment and Evaluation	3		No equivalent course	
HRAD 495	Capstone Experience	3		No equivalent course	
HSRV 230	Introduction to Interpersonal Relations	3		No equivalent course	
ORGL 320	Human Behavior in Organizations	3	MGMT 1105	Organizational Behavior	3
ORGL 470	Organization Development and Change	3		No equivalent course	
PSYC 333 or SOCI 333	Social Psychology	3		No equivalent course	
<b>TOTAL HOURS REQUIRED FOR CONTENT COURSES</b>		<b>30</b>			
<b>Administration Track Required Courses (15 semester hours)</b>					
HRAD 315	Workplace Law and Relations	3	MGMT 1110 and MGMT 2120	Employment Law and Labor Relations	3 3
HRAD 335	Employee Compensation and Benefits	3		No equivalent course	
HRAD 470	Ethics in Human Resources Administration	3		No equivalent course	
INFM 110 or INFM 301	Introduction to Informatics or Issues in Technology Management	3		No equivalent course	
ORGL 330	Budgeting for Nonfinancial Leaders	3	MGMT 1135	Managerial Accounting and Finance	3



<b>TOTAL HOURS REQUIRED FOR CONTENT COURSES FOR ADMINISTRATION TRACK</b>		<b>15</b>			
<b>Training and Development Track Required Courses (15 semester hours)</b>					
HRAD 350	Principles of Adult Learning	3		No equivalent course	
HRAD 365	Instructional Design and Delivery Strategies I: Materials Development	3		No equivalent course	
HRAD 375	Instructional Design and Delivery Strategies II: Organizing Training	3		No equivalent course	
HRAD 385	Instructional Design and Delivery Strategies III: E-learning	3		No equivalent course	
INFM 202 or INFM 212 or INFM 322	Graphics and Interface Design or Web Development or Introduction to Multimedia and Web Design Tools	3	CIST 1510 or CIST 1530 or CIST 2950	Web Development or Web Graphics I or Web Systems Project	3
<b>TOTAL HOURS REQUIRED CONTENT COURSES FOR TRAINING AND DEVELOPMENT TRACK</b>		<b>15</b>			
<b>Elective Courses (36 semester hours)</b>					
<b>TOTAL ELECTIVE HOURS</b>		<b>33</b>	<b>Additional courses from Business and Accounting, Computer Information Systems, Criminal Justice, Education, Emergency Management, Fire Science, Social Work, and the Health Professions may transfer as free electives to the Human Resources Administration and Development Program.</b>		
<b>TOTAL SEMESTER HOURS REQUIRED FOR COMPLETION OF THE BACHELOR APPLIED SCIENCE IN HUMAN RESOURCES ADMINISTRATION AND DEVELOPMENT DEGREE</b>		<b>120</b>			

**Transfer Agreement for Human Services Courses between  
Mercer University's Penfield College and Technical College System of Georgia**

**Bachelor of Science in Social Science  
Human Services Program Course Requirements**

<b>Human Services Required Content Courses (30 semester hours)</b>			<b>TCSG Equivalent Courses</b>		
<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>	<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>
HSRV 202	Introduction to Human Services	3		No equivalent course	
HSRV 230	Introduction to Interpersonal Relations	3		No equivalent course	
HSRV 275	Field Services Practicum	3	SOCW 2080	Social Work Field Practicum I	6
HSRV 306	Research Methods for Social Sciences	3		No equivalent course	
HSRV 370	Generalist Case Management	3	SOCW 2010 and SOCW 2030	Introduction to Case Management and Interviewing Techniques with Individuals	3  3
HSRV 401	Multicultural Issues and Professional Practice	3	SOCW 2120	Multicultural Issues	3
HSRV 475	Human Services Internship	3		No equivalent course	
HSRV 476	Human Services Internship	3		No equivalent course	
PSYC 227	Human Development: Life-span	3	PSYC 2103	Human Development	3
PSYC 365	Current Psychotherapies	3		No equivalent course	
<b>TOTAL HOURS REQUIRED FOR CORE COURSES</b>		<b>30</b>			
<b><i>Mental Health Content Studies (15 semester hours)</i></b>					
HSRV 330	Conflict Resolution	3		No equivalent course	
PSYC 225 or PSYC 226	Human Development: Prenatal Through Adolescence or Human Development: Early Adult Through Death	3	ECCE 1103	Child Growth and Development	3
PSYC 360	Psychopathology	3	PSYC 2250	Abnormal Psychology	3
PSYC 361	Group Process and Practice	3	SOCW 2050	Group Work Intervention	3
SOCI 333	Social Psychology	3		No equivalent course	
<b>TOTAL HOURS REQUIRED FOR MENTAL HEALTH CONTENT COURSES</b>		<b>15</b>			

<b>Social Services Content Studies (15 semester hours)</b>					
HSRV 340	Social Welfare Policy	3	SOCW 2130	Social Welfare and Community Service	3
HSRV 380	Grantmaking for the Social Sciences	3		No equivalent course	
HSRV 387	Social Sciences Information Systems	3		No equivalent course	
ORGL 355	Leadership in Nonprofit Organizations	3		No equivalent course	
SOCI 200	Social Problems	3	ECCE 2202	Social Issues and Family Involvement	3
<b>TOTAL HOURS REQUIRED FOR SOCIAL SERVICES CONTENT COURSES</b>		<b>15</b>			
<b>Substance Abuse Services Content Studies (15 semester hours)</b>					
HSRV 311	Substance Abuse	3	SOCW 2140	Addictions, Theories, and Treatment	3
HSRV 316	Methods of Substance Abuse Treatment	3		No equivalent course	
HSRV 330	Conflict Resolution	3		No equivalent course	
PSYC 225	Human Development: Prenatal through Adolescence	3	ECCE 1103	Child Growth and Development	3
PSYC 361	Group Process and Practice	3	SOCW 2050	Group Work Intervention	3
<b>TOTAL HOURS REQUIRED FOR SUBSTANCE ABUSE SERVICES CONTENT COURSES</b>		<b>15</b>			
<b>Elective Courses (41 semester hours)</b>					
<b>TOTAL ELECTIVE HOURS REQUIRED</b>		<b>36</b>	<b>Additional courses from Business and Accounting, Computer Information Systems, Criminal Justice, Education, Emergency Management, Fire Science, Social Work, and the Health Professions may transfer as free electives to the Human Services Program.</b>		
<b>TOTAL SEMESTER HOURS REQUIRED FOR COMPLETION OF THE HUMAN SERVICES DEGREE</b>		<b>120</b>			

**Transfer Agreement for Informatics Courses between  
Mercer University's Penfield College and Technical College System of Georgia**

**Bachelor of Science  
Informatics Program Course Requirements**

<b>Informatics Required Content Courses (33 semester hours)</b>			<b>TCSG Equivalent Courses</b>		
<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>	<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>
INFM 110	Introduction to Informatics	3		No equivalent course	
INFM 204	Digital Logic and Programming	3	CIST 1305	Program Design and Development	3
INFM 210	Programming Concepts for Informatics	3	CIST 2361	C++ Programming I	4
INFM 212	Web Development	3	CIST 1510 or CIST 2950	Web Development or Web Systems Project	3
INFM 310	Advanced Programming Concepts	3	CIST 2362	C++ Programming II	4
INFM 312	Database Design and Informatics	3	CIST 1220	Struc3tured Query Language	4
INFM 350	Data Communications and Network Systems	3	CIST 1141 or CIST 1401	Network+ Preparation or Computer Networking Fundamentals	4
INFM 355	Systems Analysis and Design	3	CIST 2921	IT Analysis, Design, and Project Management	4
INFM 372	Human-Computer Interaction and Usability Study	3		No equivalent course	
INFM 405	Research Methods and Project Planning Management	3		No equivalent course	
INFM498	Informatics Capstone	3		No equivalent course	
MATH 220	Applied Statistical Methods	3	MATH 1127	Introduction to Statistics	3
MATH225	Topics in Discrete Mathematics	3		No equivalent course	
<b>TOTAL REQUIRED HOURS REQUIRED FOR CORE COURSES</b>		<b>33</b>			
<b><i>Health Information Technology Track (9 semester hours)</i></b>					
INFM 205	Survey of Health Informatics	3	HIMT 1150	Computer Applications in Healthcare	2
INFM 225	Health Informatics Standardization	3	HIMT 1410	Coding and Classification II	3

INFM 335	Basic Biostatistics, Health Data Processing, and Literature Evaluation	3	HIMT 2150	Healthcare Statistics	2
INFM 345	Research Methods for Informatics	3		No equivalent course	
INFM 475	Capstone for Health Informatics	3		No equivalent course	
<b>TOTAL HOURS REQUIRED</b>		<b>15</b>			
<b><i>Web Development and Human-Computer Interaction</i></b> <b>(9 semester hours)</b>					
INFM 202	Graphics and Interface Design	3	CIST 1530	Web Graphics I	3
INFM 322	Introduction to Multimedia and Web Design Tools	3		No equivalent course	
INFM 332	Client-Server Development	3	CIST 2550	Web Development II	3
INFM 372	Human Computer Interaction and Usability Study	3		No equivalent course	
INFM 472	Capstone for Human-Computer Interaction	3		No equivalent course	
<b>TOTAL HOURS REQUIRED</b>		<b>15</b>			
<b><i>General Informatics</i></b> <b>(9 semester hours)</b>					
INFM 301	Issues in Technology Management	3		No equivalent course	
INFM 321	Technology and Culture	3		No equivalent course	
INFM 331	Informatics, Expert Systems, and Artificial Intelligence	3		No equivalent course	
INFM 351	Comparative Organizational Informatics	3		No equivalent course	
INFM 471	Capstone for General Informatics	3		No equivalent course	
<b>TOTAL HOURS REQUIRED</b>		<b>15</b>			
<b><i>Elective Courses</i></b> <b>(33 semester hours)</b>					
<b>TOTAL ELECTIVE COURSES</b>		<b>33</b>	<b>Additional courses from Business and Accounting, Computer Information Systems, Criminal Justice, Education, Emergency Management, Fire Science, Social Work, and the Health Professions may transfer as free electives to the Informatics Program.</b>		
<b>TOTAL SEMESTER HOURS REQUIRED FOR COMPLETION OF THE INFORMATICS DEGREE</b>		<b>120</b>			

**Transfer Agreement for Communication Courses between Mercer University's Penfield College and Technical College System of Georgia**

**Bachelor of Arts in Liberal Studies  
Program Course Requirements**

<b>Communication Required Content Courses (33 semester hours)</b>			<b>TCSG Equivalent Courses</b>		
<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>	<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>
<b>Core in Major (15 hours)</b>					
LBST 210	The Idea of the University	3		No equivalent course	
LBST 250 or LBST 255	Arts and Ideas I: Ancient and Medieval Culture or Arts and Ideas II: Modern Culture	3		No equivalent course	
LBST 275 or LBST 280	Argument: Social Thought and Citizenship or Argument: Studies in Public Discourse	3		No equivalent course	
LBST 350	Critical Theory and Liberal Studies	3		No equivalent course	
LBST 498	Liberal Studies Capstone	3		No equivalent course	
<b>Required Concentrations (24 semester hours)</b>					
<i>Students may select two concentrations in any of the following areas (4 courses each) or one concentration (8 courses)</i>					
American Studies			Literary Studies		
Communication Studies			Mathematics or Science		
Educational Studies			Religious		
Historical Studies			Social-Psychological Studies		
Humanities Studies			Writing		
Individualized Studies (concentration not included above)			Women's and Gender Studies		
<i>At least 6 hours at the 300-400 level must be taken at Mercer University.</i>					
<b>TOTAL HOURS REQUIRED FOR LIBERAL STUDIES MAJOR COURSES</b>		<b>39</b>			

<b>Elective Courses (42 semester hours)</b>		
<b>TOTAL ELECTIVE HOURS REQUIRED</b>	<b>42</b>	<b>Additional courses from Business and Accounting, Computer Information Systems, Criminal Justice, Education, Emergency Management, Fire Science, Social Work, and the Health Professions may transfer as free electives to the Liberal Studies Program.</b>
<b>TOTAL SEMESTER HOURS REQUIRED FOR COMPLETION OF THE BACHELOR OF ARTS IN LIBERAL STUDIES DEGREE</b>	<b>120</b>	

**Transfer Agreement for Organizational Leadership Courses between  
Mercer University's Penfield College and Technical College System of Georgia**

**Bachelor of Applied Science  
Organizational Leadership Program Course Requirements**

<b>Organizational Leadership Required Content Courses (39 semester hours)</b>			<b>TCSG Equivalent Courses</b>		
<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>	<b>Course #</b>	<b>Course Title</b>	<b>Sem Hrs</b>
HRAD245	Introduction to Human Resources	3	MGMT 2115	Human Resource Management	3
ORGL 210	Foundations of Leadership	3	MGMT 1115	Leadership	3
ORGL 315	Effective Communication for Leaders	3	MGMT 2135	Management Communication Techniques	3
ORGL 320	Human Behavior in Organizations	3	MGMT 1105	Organizational Behavior	3
ORGL 330	Budgeting for Nonfinancial Leaders	3	MGMT 1135	Managerial Accounting and Finance	3
ORGL 335	Contemporary Global Issues	3		No equivalent course	
ORGL 350	Values, Ethics, and Leadership Practice	3	MGMT 1125	Business Ethics	3
ORGL 355	Leadership in Nonprofit Organizations	3		No equivalent course	
ORGL 380	Applied Research Methods	3		No equivalent course	
ORGL 445	Dimensions of Servant Leadership	3		No equivalent course	
ORGL 460	Strategic Leadership	3		No equivalent course	
ORGL 470	Organization Development and Change	3		No equivalent course	
ORGL 475	Advanced Leadership Philosophy and Practice	3		No equivalent course	
<b>TOTAL REQUIRED CONTENT HOURS</b>		<b>39</b>			
<b>Elective Courses (42 semester hours)</b>					
<b>TOTAL ELECTIVE HOURS</b>		<b>42</b>	<b>Additional courses from Business and Accounting, Computer Information Systems, Criminal Justice, Education, Emergency Management, Fire Science, Social Work, and the Health Professions may transfer as free electives to the Organizational Leadership Program.</b>		



		<b>Business management and related courses cannot exceed 27 semester units of the minimum number required for completion of the degree.</b>
<b>TOTAL SEMESTER HOURS REQUIRED FOR COMPLETION OF THE BACHELOR OF APPLIED SCIENCE IN ORGANIZATIONAL LEADERSHIP DEGREE</b>	<b>120</b>	

**Transfer Agreement for General Education Courses between  
Mercer University's Penfield College and Technical College System of Georgia  
Bachelor of Science  
Psychology Program Course Requirements**

Required Core in Major (36 semester hours)			TCSG Equivalent Courses		
Course #	Course Title	Sem Hrs	Course #	Course Title	Sem Hrs
PSYC 210	History and Systems of Psychology	3		No equivalent course	
PSYC 215	Cognitive Psychology	3		No equivalent course	
PSYC 227	Lifespan Development	3	PSYC 2103	Human Development	3
PSYC 315	Research Methods I	3		No equivalent course	
PSYC 316	Research Methods II	3		No equivalent course	
PSYC 333	Social Psychology	3		No equivalent course	
PSYC 360	Psychopathology	3	PSYC 2250	Abnormal Psychology	3
PSYC 498	Capstone Research Project	3		No equivalent course	
<b>Choose 4 courses from the courses listed below (12 semester hours)</b>					
PSYC 225	Prenatal through Adolescent Development	3	ECCE 1103	Child Growth and Development	3
PSYC 226	Adult Development	3		No equivalent course	
PSYC 358	Psychology of Religion	3		No equivalent course	
PSYC 361	Group Process and Practice	3	SOCW 2050	Group Work Intervention	3
PSYC 365	Current Psychotherapies	3		No equivalent course	
PSYC 371	Psychology of Women	3		No equivalent course	
PSYC 373	Psychology of Men	3		No equivalent course	
PSYC 380	Forensic Behavior	3		No equivalent course	
PSYC 388	Human Sexuality	3		No equivalent course	
PSYC 390	Special Topics in Psychology	3		No equivalent course	
PSYC 395	Independent Study in Psychology	3		No equivalent course	

<b>TOTAL REQUIRED CONTENT HOURS</b>	<b>39</b>	
<b>Elective Courses (45 semester hours)</b>		
<b>TOTAL ELECTIVE COURSES</b>	<b>39</b>	<b>Additional courses from Business and Accounting, Computer Information Systems, Criminal Justice, Education, Emergency Management, Fire Science, Social Work, and the Health Professions may transfer as free electives to the Psychology Program.</b>
<b>TOTAL SEMESTER HOURS REQUIRED FOR COMPLETION OF BACHELOR OF SCIENCE IN PSYCHOLOGY DEGREE</b>	<b>120</b>	

**Transfer Agreement for Teacher Education Courses between Mercer University's  
Tift College of Education and the Technical College System of Georgia  
Early Childhood/Special Education Program**

Mercer University Courses		Sem Hrs	TCSG Courses		Sem Hrs
EDUC 220	Foundations of Education	3	ECCE 1101	Introduction to Early Childhood Care and Education	3
EDUC 226	Health, Nutrition, & Safety	3	ECCE 1105	Health, Safety, and Nutrition	3
EDUC 283	Fundamentals of Special Education	3	ECCE 2201	Exceptionalities	3
EDUC 330	Exploration of Learning through the Creative Arts	3	ECCE 1113	Creative Activities for Children	3
EDUC 398	Field Work I	1	ECCE 1121	Early Childhood Care and Education Practicum	3
EDUC 257	Psychology and Development of the Learner	3	ECCE 1103	Child Growth and Development	3
EDUC 358*	Nature of Learners with Special Needs	3	ECCE 2360	Classroom Strategies for Exceptional Children	3
			ECCE 2362	Exploring Your Role in the Exceptional Environment	3

\*A candidate must complete both courses (ECCE 2360 and ECCE 2362) to receive credit for EDUC 358.

**Transfer Agreement for Teacher Education Courses between Mercer University's  
Tift College of Education and the Technical College System of Georgia  
Middle Grades Education Program**

Mercer University Courses		Sem Hrs	TCSG Courses		Sem Hrs
EDUC 256*	Adolescent Health and Development	3	ECCE 1105	Health, Safety, and Nutrition	3
			ECCE 2350	Early Adolescent Development	3
EDUC 283	Fundamentals of Special Education	3	ECCE 2201	Exceptionalities	3

\*A candidate must complete both courses (ECCE 1105 and ECCE 2350) to receive credit for EDUC 256.

Additional hours may transfer at the discretion of the College of Continuing and Professional Studies and/or the Registrar at Mercer University.

**Transfer Agreement for Teacher Education Courses between Mercer University's  
Tift College of Education and the Technical College System of Georgia  
Early Learning and Development Program**

Mercer University Courses		Sem Hrs	TCSG Courses		Sem Hrs
EDUC220	Foundations of Education	3	ECCE 1101	Introduction to Early Childhood Care and Education	3
EDUC226	Health, Nutrition, & Safety	3	ECCE 1105	Health, Safety, and Nutrition	3
EDUC283	Fundamentals of Special Education	3	ECCE 2201	Exceptionalities	3
EDEC210**	Characteristics of Typical and Atypical Early Childhood Development	3	ECCE 2360 & ECCE 2362	Classroom Strategies for Exceptional Children Exploring Your Role in the Exceptional Environment	3 3
EDEC300	Inquiry Based Curriculum: Preschool through Kindergarten	3	ECCE 1112	Curriculum and Assessment	3
EDEC330	Exploration of Learning through the Creative Arts	3	ECCE 1113	Creative Activities for Children	3
EDEC403	Building Home, Early Learning, and Community Partnerships in Early Learning and Development	3	ECCE 2202	Social Issues and Family Involvement	3
EDUC257	Psychology and Development of the Learner	3	ECCE 1103	Child Growth and Development	3
EDEC350**	Resource Development in Education	3	ECCE 2320	Program Administration and Facility Management	3
			ECCE 2322	Personnel Management	3
EDEC483	Child Development Practicum	3	ECCE 1121 or ECCE 2240	Early Childhood Care and Education Practicum Early Childhood Care and Education Internship	3

**\*\*A candidate must complete both courses (ECCE 2320 and ECCE 2322) to receive credit for EDEC 350.**

**\*\*A candidate must complete both courses (ECCE 2360 and ECCE 2362) to receive credit for EDEC210.**

**Transfer Agreement for Courses between Mercer University's  
Stetson School of Business and Economics and the Technical College System of Georgia  
Business Administration**

Mercer University Courses		Sem Hrs	TCSG Courses		Sem Hrs
ACCT 204	Intro. Financial Accounting	3	ACCT 1100 & ACCT 1105	Financial Accounting I & II	6
ACCT 205	Intro. Managerial Accounting	3	ACCT 1110	Managerial Accounting	3
BUSI 346	Legal, Ethical & Regulatory Environment	3	ACCT 2140	Legal Environment of Business	3
ECON 150	Principles of Microeconomics	3	ECON 2106	Microeconomics	3
ECON 151	Principles of Macroeconomics	3	ECON 2105	Macroeconomics	3
MGT 363	Principles of Management	3		Note: MGMT 1100 (Principles of Management) can be "validated" via upper division coursework at Mercer	
MKTG 361	Principles of Marketing	3		NOTE: MKTG 1100 (Principles of Marketing) can be "validated" via upper division coursework at Mercer	
MATH 130	Precalculus	3	MATH 1113	Precalculus	3
MATH 220	Applied Statistical Methods	3	MATH 1127	Introduction to Statistics	3

# MERCER UNIVERSITY

## Agreement with West Georgia Technical College 2018 – 2023

### Purpose

This agreement serves as an addendum to the current statewide articulation agreement between Mercer University and the Technical College System of Georgia (TCSG). Under this agreement, Mercer University and West Georgia Technical College (WGTC) affirm that both entities will support the efficient and smooth transition of qualified students enrolled in eligible WGTC associate's degree programs.

### Agreements

Both parties agree to the following activities to support and strengthen the current partnership:

- Mercer University representatives will attend WGTC's New Student Orientation Programs to present the articulation agreement and bachelor's degree options, highlighting outcomes and opportunities associated with bachelor's degree achievement.
- WGTC and Mercer will develop a plan for early, onsite advisement sessions for those individuals interested in attending Mercer.
- Mercer University will develop advisement sheets for each eligible program included in the articulation agreement that clearly and accurately represent the transfer credit awarded by Mercer.
- WGTC and Mercer will highlight the value of the articulation agreement by developing a landing page on respective websites and marketing materials specific to this partnership.
- Beginning with the 2017-18 academic year, Mercer will offer graduated scholarships to WGTC's GOAL student and finalists.
- This agreement will be reviewed regularly by both parties to ensure continued ease of transfer for students interested in attending Mercer.



Dr. Scott Rule  
Acting President  
West Georgia Technical College



Date



William D. Underwood  
President  
Mercer University



Date



**West Georgia Technical College**



Dr. Kristen Douglas  
Vice President for Academic Affairs

1/24/18

Date

**Mercer University**



Dr. Scott Davis  
Provost

1/26/18

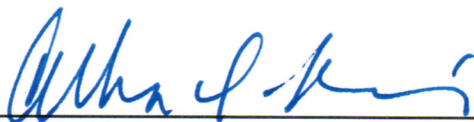
Date



Dr. Penny L. Elkins  
Senior Vice President  
for Enrollment Management

1.24.18

Date



Alba I. Rodriguez  
University Registrar

1/24/2018

Date

Updated Transfer Agreement for General Education Courses between Mercer University's  
Stetson School of Business and Economics and West Georgia Technical College

West Georgia Technical College General Business AS Degree			Stetson School of Business and Economics General Business BBA		
Course #	Course Title	Sem Hrs	Course #	Course Title	Sem Hrs
<b>Area I Language Arts / Communication Requirement (Minimum 12 hours)</b>					
ENGL 1101	Composition and Rhetoric	3	LBST 175	Academic Writing I	3
ENGL 1102	Literature and Composition	3	LBST 180	Academic Writing II	3
SPCH 1101	Public Speaking	3	COMM 171	Public Speaking	3
SPAN 1101 Or SPAN 1102	Introduction to Spanish Language and Culture I Or Introduction to Spanish Language and Culture II	3	SPAN 101 Or SPAN 102	Elementary Spanish I Or Elementary Spanish II	3
<b>Area II Social/Behavioral Sciences Requirement (Minimum 12 hours)</b>					
HIST 1111 Or HIST 1112	World History I Or World History II	3	HIST 101 Or HIST 102	Civ. of the Western World I Or Civ. of the Western World II	3
HIST 2111 Or HIST 2112	U.S. History I Or U.S. History II	3	HIST 201 Or HIST 202	The U.S. from Colonization to 1877 Or The U.S. from 1877 to the Present	3
POLS 1101	American Government	3	POLS 100	Government in America	3
PSYC 1101 Or SOC 1101	Introductory Psychology Or Introduction to Sociology	3	PSYC 111 Or SOC 111	Introduction to Psychology Or Introduction to Sociology	3
<b>Area III Natural Sciences / Mathematics Requirement (Minimum 14 hours)</b>					
MATH 1111	College Algebra	3	MATH 120	Intermediate Algebraic Procedure and Foundations for Statistics	3
MATH 1127	Introduction to Statistics	3	MATH 220	Applied Statistical Methods	3

ACCT 2000	Managerial Accounting	3	ACC 205	Managerial Accounting	3
ACCT 2140 Or MGMT 2160	Legal Environment of Business Or Legal and Ethical Environment of Business	3	BUS 346	Legal, Ethical, & Regulatory I	3
CIST 2128 Or CISM 2201	Comprehensive Spreadsheet Techniques Or Foundations of Computer Applications (Recommended)	3	N/A Or INSY 102	Not Applicable Or Intro to Digital Communications	3
ECON 2105	Macroeconomics	3	ECN 151	Principles of Macroeconomics	3
ECON 2106	Microeconomics	3	ECN 150	Principles of Microeconomics	3
<b>TOTAL SEMESTER HOURS REQUIRED FOR AS BUSINESS DEGREE</b>		<b>70</b>	<b>TOTAL NUMBER OF HOURS TRANSFERRED TO MERCER UNIVERSITY</b>		<b>62</b>

**REMAINING COURSEWORK REQUIRED TO COMPLETE BACHELOR OF BUSINESS ADMINISTRATION DEGREE AT THE STETSON SCHOOL OF BUSINESS AND ECONOMICS AT MERCER UNIVERSITY**

One Religion Course	3
One General Education Elective	3
MATH 130 – Topics in Precalculus	3
One Literature Course (If ENGL 2130 is not taken above)	3
COMM 270 – Communications for Business and the Professions	3
BUS 349 – Management Information Systems	3
BUS 350 – Business Quantitative Analysis	3
MGT 382 – Production / Operations Management	3
FIN 362 – Principles of Finance	3
MGT 363 – Principles of Management	3
MKT 361 – Principles of Marketing	3
MGT 498 – Strategic Management	3



<b>General Business Major – Six Upper-Division Business Electives</b>	18
<b>Management Major</b> MGT 423 – Organizational Behavior And MGT 427 - Entrepreneurship And MGT 428 - Leadership And MGT 429 - Human Resource Management And MGT 472 - International Management and Marketing And Two additional upper-division business electives	21
<b>Marketing Major</b> MKT 415 - Marketing Research <b>And</b> MKT 442 - Consumer Behavior <b>And</b> MKT 475 - Marketing Management <b>And</b> MKT 474 Marketing and Digital Analytics <b>And</b> Three additional Marketing electives	21
<b>Additional Free Elective Credit as Necessary to Reach 120 Total Credits</b>	
<b>MINIMUM NUMBER OF HOURS REQUIRED TO COMPLETE BACHELOR OF BUSINESS ADMINISTRATION AT MERCER UNIVERSITY</b>	120