

*School of Business and Public Services*

# Business Management Degree MD13—64 Credit Hours

*Douglas Faculty:* [tondrika.dilligard@westgatech.edu](mailto:tondrika.dilligard@westgatech.edu) *LaGrange/Coweta Faculty:* [walt.edwards@westgatech.edu](mailto:walt.edwards@westgatech.edu)

*Courses may rotate among the following locations:* Coweta, Douglas, LaGrange and Online

Complete	General Education Course Number (credits)	Course Name	Prerequisite	Notes
<input type="checkbox"/>	<p><b>**Learning Support Courses</b> (refer to Admissions evaluation).            Examples include: ENGL 0998, ENGL 0996/1101, MATH 0090 and MATH 0999/1111.            Not available online; courses must be completed on campus if student is provisional and not regular status.</p> <p><i>These courses are not calculated into students' institutional GPA. Learning support courses are individually assigned based on admissions testing results and program requirements. 0096 courses must be completed with the Adult Education department before starting college program—contact Admissions for questions regarding evaluations.</i></p>			
<input type="checkbox"/>	Area I: **ENGL 1101 (3)	Composition and Rhetoric	Appropriate Degree Level Writing (English) and Reading Placement Test Scores	
<input type="checkbox"/>	Area II: (3)	Choose One		<a href="#">List of AREA I, II, III and IV Courses<sup>1</sup></a>
<input type="checkbox"/>	Area III: **MATH 1111 (3)	College Algebra	Degree program admission level algebra competency	
<input type="checkbox"/>	Area IV (3)  <b>Choose One:</b> ARTS 1101 MUSC 1101 THEA 1101  HUMN 1101 ENGL 2110 ENGL 2130 ENGL 2310	<b>Choose One:</b> Art Appreciation Music Appreciation Theater Appreciation  Introduction to Humanities World Literature American Literature English Literature	Appropriate Degree Level Writing (English) and Reading Placement Test Scores  ENGL 1101 ENGL 1101 and ENGL 1102 ENGL 1101 and ENGL 1102 ENGL 1101 and ENGL 1102	

<sup>1</sup> [https://www.westgatech.edu/wp-content/uploads/2019/07/AA\\_Degree\\_Core\\_Classes.pdf](https://www.westgatech.edu/wp-content/uploads/2019/07/AA_Degree_Core_Classes.pdf)

**\*\*First term suggestion:** All assigned learning support and/or—ENGL 1101, MATH 1111, CISM 2201, and MGMT 1100

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<input type="checkbox"/>	Additional 3 hours from Area I, II, III or IV	Choose One		<a href="#">List of AREA I, II, III, or IV Courses</a>
<input type="checkbox"/>	Additional 3 hours from Area I, II, III or IV	Choose One		<a href="#">List of AREA I, II, III, or IV Courses</a>
Complete	Occupational Course Number (credits)	Course Name	Prerequisite	Notes
<input type="checkbox"/>	ACCT 1100 (4)	Financial Accounting I	Regular status (all learning support complete or no learning support required)	
<input type="checkbox"/>	**CISM 2201 (3)	Foundations of Computer Applications	None	
<input type="checkbox"/>	**MGMT 1100 (3)	Principles of Management	None	
<input type="checkbox"/>	MGMT 1105 (3)	Organizational Behavior	None	
<input type="checkbox"/>	MGMT 1110 (3)	Employment Rules and Regulations	None	
<input type="checkbox"/>	MGMT 1115 (3)	Leadership	None	
<input type="checkbox"/>	MGMT 1120 (3)	Introduction to Business	None	
<input type="checkbox"/>	MGMT 1125 (3)	Business Ethics	None	
<input type="checkbox"/>	MGMT 2115 (3)	Human Resource Management	None	
<input type="checkbox"/>	MGMT 2125 (3)	Performance Management	None	

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<input type="checkbox"/>	MGMT 2215 (3)	Team Project	Regular status (all learning support complete or no learning support required)	
Complete	Occupational Elective Course Number (credits)	Course Name	Prerequisite	Notes
	<b><u>Choose one of the following specializations:</u></b>			
	<b>General Management</b> Choose 12 credits from the list below			
<input type="checkbox"/>	MGMT 2120 (3)	Labor Management Relations	None	
<input type="checkbox"/>	MGMT 2130 (3)	Employee Training and Development	None	
<input type="checkbox"/>	MGMT 2140 (3)	Retail Management	None	
<input type="checkbox"/>	MGMT 2145 (3)	Business Plan Development	None	
<input type="checkbox"/>	MGMT 2205 (3)	Service Sector Management	None	
<input type="checkbox"/>	MGMT 2210 (3)	Project Management	None	
<input type="checkbox"/>	MGMT 2135 (3)	Management Communication Techniques	None	
<input type="checkbox"/>	MGMT 2220 (3)	Management Occupation-Based Instructions	None	

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Complete	Occupational Elective Course Number (credits)	Course Name	Prerequisite	Notes
	<b>Human Resources Management</b> Choose 12 credits from the list below			
<input type="checkbox"/>	MGMT 2120 (3)	Labor Management Relations	None	
<input type="checkbox"/>	MGMT 2130 (3)	Employee Training and Development	None	
<input type="checkbox"/>	MGMT 2205 (3) -OR- MGMT 2210 (3) -OR- MGMT 2220 (3)	Service Sector Management -OR- Project Management -OR- Management Operation-Based Instruction	None	
<input type="checkbox"/>	MGMT 2135 (3) -OR- MGMT 2140 (3) -OR- MGMT 2200 (3)	Management Communication Techniques -OR- Retail Management -OR- Production/Operations Management	None	

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Complete	Occupational Elective Course Number (credits)	Course Name	Prerequisite	Notes
	<b>Marketing Specialization</b> Choose 12 credits from the list below		None	
<input type="checkbox"/>	MKTG 1100 (3)	Principles of Marketing	None	
<input type="checkbox"/>	MKTG 1190 (3)	Integrated Marketing Communications	None	
<input type="checkbox"/>	MGMT 2500 (3)	Exploring Social Media	Regular status (all learning support complete or no learning support required)	
<input type="checkbox"/>	MKTG XXXX (3)	Faculty Advisor Guided Elective	See catalog	
	<b>Service Sector Specialization</b> Choose 12 credits from the list below			
<input type="checkbox"/>	MGMT 2130 (3)	Employee Training and Development	None	
<input type="checkbox"/>	MGMT 2140 (3)	Retail Management	None	
<input type="checkbox"/>	MGMT 2205 (3)	Service Sector Management	None	
<input type="checkbox"/>	MGMT 2135 (3) -OR- MGMT 2210 (3) -OR- MGMT 2120 (3) -OR- MGMT 2220	Management Communication Techniques Project Management -OR- Labor Management Relations -OR- Management Occupation-Based Instruction	None	

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This program is eligible for Federal Aid including Pell Grant and federal student loans and may be eligible for Institutional and State Financial Aid. Contact the Financial Aid office for eligibility requirements and application materials.

As set forth in its student catalog, West Georgia Technical College does not discriminate on the basis of race, color, creed, national or ethnic origin, gender, religion, disability, age, political affiliation or belief, genetic information, disabled veteran, veteran of the Vietnam Era, or citizenship status (except in those special circumstances permitted or mandated by law).