

**School of Business and Public Services**  
**Marketing Management Degree—65 Credit Hours**  
**E-Business Specialization**

**Faculty Advisor:** [Taurus.Madric@westgatech.edu](mailto:Taurus.Madric@westgatech.edu) Courses may rotate among the following locations: Douglas and Online

Complete	General Education Course Number (credits)	Course Name	Prerequisite	Notes
<input type="checkbox"/>	<p style="text-align: center;"><b>**Learning Support Courses</b> (refer to Admissions evaluation).            Examples include: ENGL 0998, ENGL 0996/1101, MATH 0090 and MATH 0999/1111            Not available online; courses must be completed on campus if student is provisional and not regular status.</p> <p style="text-align: center;"><i>These courses are not calculated into students' institutional GPA. Learning support courses are individually assigned based on admissions testing results and program requirements. 0096 courses must be completed with the Adult Education department before starting college program—contact Admissions for questions regarding evaluations.</i></p>			
<input type="checkbox"/>	Area I: ENGL 1101 (3)	Composition and Rhetoric	Program Admission	
<input type="checkbox"/>	Area II: (3)	Choose One		<a href="#">List of AREA I, II, III and IV Courses<sup>1</sup></a>
<input type="checkbox"/>	Area III: MATH 1111 (3) —OR— MATH 1101 (3)	College Algebra —OR— Mathematical Modeling	Program Admission	
	Area IV (3) <b>Choose One:</b> ARTS 1101 MUSC 1101 THEA 1101 RELG 1101 HUMN 1101 ENGL 2110 ENGL 2130 ENGL 2310	<b>Choose One:</b> Art Appreciation Music Appreciation Theater Appreciation World Religions Introduction to Humanities World Literature American Literature English Literature	Program Admission Program Admission Program Admission ENGL 1101 ENGL 1101 ENGL 1101 ENGL 1101 ENGL 1101	
<input type="checkbox"/>	Additional 3 hours from Area I, II, III or IV	Choose One	See Catalog	<a href="#">List of AREA I, II, III, or IV Courses</a>
<input type="checkbox"/>	Additional 3 hours from Area I, II, III or IV	Choose One	See Catalog	<a href="#">List of AREA I, II, III, or IV Courses</a>

<sup>1</sup> <https://westgatech.smartcatalogiq.com/en/2023-2024/student-catalog/academic-programs/associate-degrees/>

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Complete	Occupational Course Number (credits)	Course Name	Prerequisite	Notes
<input type="checkbox"/>	ACCT 1100 (4)	Financial Accounting I	Program Admission	
<input type="checkbox"/>	CISM 2201 (3)	Foundations in Computer Applications	None	
<input type="checkbox"/>	MGMT 1100 (3)	Principles of Management	None	
<input type="checkbox"/>	MKTG 1100 (3)	Principles of Marketing	None	
<input type="checkbox"/>	MKTG 1130 (3)	Business Regulations and Compliance	None	
<input type="checkbox"/>	MKTG 1160 (3)	Professional Selling	None	
<input type="checkbox"/>	MKTG 1190 (3)	Integrated Marketing Communications	None	
<input type="checkbox"/>	MKTG 2090 (3)	Marketing Research	MKTG 1100	
<input type="checkbox"/>	BUSN 1190 -OR- BUSN 1430	Digital Technologies in Business  Desktop Publishing and Presentation Applications	CISM 2201  CISM 2201	

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Complete	Occupational Elective Course Number ( 9 credits)	Course Name	Prerequisite	Notes
	Choose 9 credit hours from below:			
<input type="checkbox"/>	MKTG 1270 (3)	Visual Merchandising	None	
<input type="checkbox"/>	MKTG 2000 (3)	Global Marketing	MKTG 1100	
<input type="checkbox"/>	MKTG 2290 (3)	Marketing Internship/Practicum	Program Advisor Approval	
<input type="checkbox"/>	MKTG 2300 (3)	Marketing Management	MKTG 1100; Program instructor approval	

E-Business Specialization (11 Credits)				
Complete	Occupational Course Number (credits)	Course Name	Prerequisite	Notes
<input type="checkbox"/>	BUSN 2170 (2)	Web Page Design	Program Admission; CISM 2201	
<input type="checkbox"/>	MKTG 1210 (3) -OR- MKTG 2070 (3)	Services Marketing  Buying and Merchandising	None	
<input type="checkbox"/>	MKTG 2210 (6)	Entrepreneurship	Program Admission	

This program is eligible for Federal Aid including Pell Grant and federal student loans and may be eligible for Institutional and State Financial Aid. Contact the Financial Aid office for eligibility requirements and application materials.

As set forth in its student catalog, West Georgia Technical College does not discriminate on the basis of race, color, creed, national or ethnic origin, gender, religion, disability, age, political affiliation or belief, genetic information, disabled veteran, veteran of the Vietnam Era, or citizenship status (except in those special circumstances permitted or mandated by law).